

# Checklist for a Successful Timber Contract

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- \_\_\_ Consult an attorney for advice and counsel.
  
- \_\_\_ Put any and all agreements between the buyer and seller in writing.
  
- \_\_\_ Consideration (promise, money, property, services) must be given by both parties to have an enforceable contract.
  
- \_\_\_ Try to make all parts of the contract easily understood, or courts (if necessary) will interpret them for you.
  
- \_\_\_ Make sure that each party has a copy of the contract.
  
- \_\_\_ If a buyer-written contract is used be concerned about what is included. Do not sign the contract just to get the sale completed.
  
- \_\_\_ Buyer should know of any special conditions before negotiating a contract, since this may affect prices.